



Press Release

gateProtect wins LaniNet as new value added distributor for Scandinavia

Hamburg, Germany. 12 January 2011 – gateProtect extends its market presence and has now signed a contract with the value added distributor, LaniNet. From now on, the fastest growing distributor of IT security in the Nordic countries and one of the largest within this area, will represent gateProtect in Scandinavia. In 2010, gateProtect won several new distributors, for example in Asia and Africa.

LaniNet will also develop the reseller channel by offering training and certification as well as different market activities in order to generate business opportunities through its partner network. Roland Andersson, CEO of LaniNet: "With gateProtect we supplement our UTM assortment with products known for their ease of use. This is especially important for small and mid-sized companies since they usually don't have a dedicated crew for IT security. Our customers benefit from ease of use and higher security at the same time, due to faster updates and adjustment to new threats."

"We have now found the suitable and qualified representative for Scandinavia we were looking for", said Dennis Monner, CEO of gateProtect. "Together with LaniNet, we will now develop our presence in the Nordic countries in order to convince as many companies as possible of the various advantages our products offer."

About LaniNet

LaniNet is a distributor of IT security and communications products and solutions from several of the leading manufacturers. The products range from network security, e-mail and web security, DNS and endpoint security to disaster recovery and monitoring systems.

www.LaniNet.se



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About gateProtect

gateProtect Germany is a leading provider of IT security solutions in the area of network protection. Its primary products are xUTM appliance, firewall and client encryption systems.

Differentiators

Alongside their technical highlights, gateProtect products stand out from their competitors with their unique ease of use. gateProtect is a leading provider of UTM systems (Unified Threat Management) with an end-to-end implementation of the ISO NORM 9241 guidelines relating to ergonomic product design. With its innovative and patented eGUI® (ergonomic Graphic User Interface) technology and its Command Center, gateProtect again raises the bar for easier configuration and management of firewall systems for Managed Security Service Providers (MSSPs). The eGUI® technology enables a significant increase in enterprise security as well as higher efficiency levels for ongoing system maintenance. This delivers lower operating costs for customers.

Customers

gateProtect currently has 32,000 installations in Europe. The company's customers in Germany include well-known companies and institutions such as TÜV Thüringen, E.ON Energy, Mercedes Benz, Galileo Satellite Systems, Deutsche Bahn, Kneipp, Constantin Film, and the Technical University of Dresden.

www.gateProtect.com.

Further information:

phronesis PR GmbH (PR agency)
Marcus Ehrenwirth, Marcus Wenning
Ulmer Straße 160
86156 Augsburg, Germany
Phone: +49 (0) 821 444 800
Fax: +49 (0) 821 444 8022
Email: info@phronesis.de
Web: www.phronesis.de

gateProtect AG Germany
Kai Bulau – Marketing
Valentinskamp 24
20354 Hamburg, Germany
Phone: +49 (0) 40 278 85 0
Fax: +49 (0) 40 278 85 105
Email: kai.bulau@gateprotect.de
Web: www.gateprotect.de