

## gateProtect Press release

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### gateProtect selects Ingram Micro Canada as a new Value Added Distributor

*Extends partner network to Canada*

**Hamburg, Germany. 24. March 2011 – gateProtect (<http://www.gateprotect.com/>) today announced further growth in its partner network with the addition of a new value added distributor as an exclusive partner: Ingram Micro Canada (<http://ca.ingrammicro.com/>), the Canadian subsidiary of the world's largest distributor of technology products. The development enables the German-based provider of unified threat management (UTM) systems to expand its presence in North America.**

"We're very pleased to be working with Ingram Micro Canada to expand our presence in North America. We see great potential in this region to convince companies of the many benefits of our solutions," says Dennis Monner, CEO of gateProtect. "For us, the agreement is of strategic importance as Canada is one of the world's largest IT markets. We believe we're well placed for future growth and will gain significant advantage leveraging Ingram Micro Canada's market penetration and excellent reputation."

The appointment of Ingram Micro Canada as a value added distributor enables gateProtect to add a key name to its global partner network (<http://www.gateprotect.com/en-GB/partners/findpartner.html>). Ingram Micro Canada's parent corporation, headquartered in Santa Ana, CA (USA), is the world's largest distributor of technology products serving over 180,000 resellers in more than 150 countries on six continents. Alongside a comprehensive product range, Ingram Micro Canada also provides its customers with electronic commerce and logistics services.

"We are very pleased to enter into this relationship with gateProtect and extend its outreach into the Canadian IT channel," says Tim Billing, Vice President Vendor Management, Ingram Micro Canada. "gateProtect's IT security solutions are a welcome addition to our growing portfolio and being embraced by our Canadian VAR community."

#### About Ingram Micro Inc.

As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, outsourced logistics, technical and financial support, managed and cloud-based services, and product aggregation and distribution. The company is the only global broad-based IT distributor, serving more than 150 countries on six continents with the world's most comprehensive portfolio of IT products and services.

[www.ingrammicro.com](http://www.ingrammicro.com)

#### About gateProtect

gateProtect Germany is a leading provider of IT security solutions in the area of network protection. Its primary products are next generation firewall appliances, managed security and VPN client systems

#### Unique selling point

Alongside their technical highlights, gateProtect products stand out from their competitors with their unique ease of use. gateProtect is a leading provider of UTM systems (Unified Threat Management) with an end-to-end implementation of the ISO NORM 9241 guidelines relating to ergonomic product design. With its innovative and patented eGUI<sup>®</sup> (ergonomic Graphic User Interface) technology and its Command Center, gateProtect again raises the bar for easier configuration and management of firewall systems for Managed Security Service Providers (MSSPs). The eGUI<sup>®</sup> technology enables a significant increase in enterprise security as well as higher efficiency levels for ongoing system maintenance. This delivers lower operating costs for customers.

#### Customers

32,000 installations in Europe. German customers include well-known companies and institutions such as TÜV Thüringen, E.ON Energie, Mercedes Benz, Galileo Satellite Systems, Deutsche Bahn, Kneipp Werke, Constantin Film, Dresden University of Technology and many others.

For more information, visit [www.gateProtect.com](http://www.gateProtect.com).

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