



Press release

gateProtect goes East: Expansion of Distribution Network in Eastern Europe

Polish VAD Mediarecovery is first partner in the region

Hamburg, Germany. June 30, 2011 – Following on from the expansion of its partner network in Asia, the Middle East, and North and South America, the IT security provider gateProtect (<http://www.gateprotect.com/>) is now setting its sights on Eastern Europe. The maker of next-generation unified threat management (UTM) firewalls announced today that it kicked off a partnership with the Poland-based value-added distributor Mediarecovery (<http://www.mediarecovery.pl>) in early June.

“Eastern Europe in general – and Poland in particular – is a key growth market for IT security,” says Dennis Monner, CEO of gateProtect. “The demand for UTM appliances there is very strong and still growing. Mediarecovery has an excellent reputation in the IT security field and an important position in the Polish market. Our partnership enables us to provide excellent security technology that is easy to use and comes with support in the local language. This is great news for our existing and future customers in Poland.” The Hamburg-based security specialist will assist Mediarecovery in expanding its reseller network in Poland with a joint participation in trade shows, customer visits and roadshows as well as with mailings, promotional activities, training courses and certifications. “Ease of use, such as that provided by our eGUI technology, makes a decisive contribution to more efficient firewall administration, lower support costs and a higher level of protection,” adds Monner.

With the appointment of Mediarecovery as a value added distributor, gateProtect has added a market-leading Polish company to its partner network (<http://www.gateprotect.com/en-GB/partners.html>). Mediarecovery specializes in IT security and provides its customers with incident response systems and platforms as well as with IT security infrastructures. The VAD operates one of the



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largest computer forensics laboratories in Europe and helps companies investigate data leaks and thefts, the source of breaches and fraud, and security vulnerabilities in their IT infrastructure. Mediarecovery's customers include well-known companies in the banking, insurance, energy, telecommunications and heavy industry sectors. Along with its range of services, the VAD sells products and solutions from leading global security providers via its dense network of resellers throughout Poland.

Sebastian Malycha, CEO of Mediarecovery, says: "Due to the constant increase in cyber threats, companies are finding the protection of their critical information more of a challenge than ever. The complexity of the problem means that they need to protect both the infrastructure and the data – wherever it is stored and processed. This is where UTM solutions come in, as they're an essential part of security systems in today's corporations. The most innovative devices have significant market potential. These include the next-generation UTM solutions from gateProtect, whose key competitive advantages include state-of-the-art technology, rich functionality, a wide range of models for different requirements and companies of any size, and especially the unique and patented eGUI interface. These were the reasons we decided to work with gateProtect in Poland."

Download of this press release under <http://www.gateprotect.com> and <http://www.phronesis-net.com>

About Mediarecovery

Mediarecovery specializes in building incident response (IR) systems, platforms and information security systems used by computer emergency response teams (CERT) and computer security incident response teams (CSIRT) in companies and public organizations. Mediarecovery's clients include the biggest companies in the banking, financial, energy, telecoms and heavy industry sectors. Mediarecovery advises on the building and implementation of IR systems and also on the choice of appropriate hardware and software solutions to support IT security departments.

The company owns one of the biggest computer forensics laboratories in Europe, used for the analysis of information security infringement cases, hacking, data leaks, frauds and malpractice. Its specialists also carry out analyses of zero-day threats inside customers' IT infrastructure.



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Mediarecovery is a Polish business partner of the world's leading IT security companies including Guidance Software (NASDAQ), NetWitness Corporation, AccessData, McAfee (NYSE:MFE), SpectorSoft and Microsystemation.

<http://www.mediarecovery.pl>

About gateProtect

gateProtect Germany is a leading provider of IT security solutions in the area of network protection. Its primary products are next generation firewall appliances, managed security and VPN client systems

Unique selling point

Alongside their technical highlights, gateProtect products stand out from their competitors with their unique ease of use. gateProtect is a leading provider of UTM systems (Unified Threat Management) with an end-to-end implementation of the ISO NORM 9241 guidelines relating to ergonomic product design. With its innovative and patented eGUI® (ergonomic Graphic User Interface) technology and its Command Center, gateProtect again raises the bar for easier configuration and management of firewall systems for Managed Security Service Providers (MSSPs). The eGUI® technology enables a significant increase in enterprise security as well as higher efficiency levels for ongoing system maintenance. This delivers lower operating costs for customers.

Customers

32,000 installations in Europe. German customers include well-known companies and institutions such as TÜV Thüringen, E.ON Energie, Mercedes Benz, Galileo Satellite Systems, Deutsche Bahn, Kneipp Werke, Constantin Film, Dresden University of Technology and many others.

<http://www.gateprotect.com>

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