

Press Release

gateProtect receives “Excellence Award” from Frost & Sullivan

Frost & Sullivan has honoured gateProtect AG with the prestigious “Global Product Differentiation Excellence Award 2011”. The growth partnership company gave gateProtect the highest rating in four of the five categories, putting the company at the top of the overall rankings in the field of Unified Threat Management (UTM). The award ceremony will be held on 12 September in San Jose, California.

Hamburg, Germany. September 5, 2011 – According to Frost & Sullivan, vendors face many obstacles in the market for UTM solutions: It is characterised by a highly competitive landscape, rapidly evolving technologies and high customer expectations. The manufacturers must equip their products with innovative features that allow them to stand out from the competition and effectively protect their customers’ corporate networks against threats. Particularly as users today must also be protected against threats arising from their use of cloud or Web 2.0 services. As recognition of successfully accomplishing this, gateProtect AG is now the first German company to win the ‘Global Product Differentiation Excellence Award’ from Frost & Sullivan in this category.

Industry Analyst Chris Rodriguez of Frost & Sullivan explains: “Two aspects in particular make gateProtect’s UTM solutions stand out from the competition: their user-friendliness and their comprehensive security. The eGUI ergonomic user interface is the most intuitive and effective graphical UTM management interface on the market. Combined with its Layer-8 Technology, these solutions enable customers to easily create and manage highly effective and sophisticated security policies. This ability to differentiate its products with unique features has been a decisive factor in enhancing the growth and reputation of gateProtect in the security industry.”

Dennis Monner, CEO of gateProtect, adds: “We are thrilled and very proud to receive the ‘Frost & Sullivan Global Product Differentiation Excellence Award 2011’”. It is a recognition of the innovative approach that we are pursuing with our eGUI technology. Recent months in particular have shown that cyber threats are on the rise while becoming more complex and dangerous – in other words, it is becoming an ever greater challenge for companies to protect themselves against these threats. SME’s in particular require innovative firewall solutions to meet this challenge.”

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The analysts monitoring over 300 industries and 250,000 companies worldwide evaluate how the best-in-class manage growth, innovation and leadership. To this end, they compared gateProtect with its main competitors in five categories: Unique Features/Functionality, Quality/Complexity, Customization, Match to Target Markets' Needs, and Brand Perception of the Uniqueness of the Product.

Download the press release at: <http://www.gateprotect.com> or <http://www.phronesis.de>

About Frost & Sullivan

Frost & Sullivan, the Growth Partnership Company, enables clients to accelerate growth and achieve best-in-class positions in growth, innovation and leadership. The company's Growth Partnership Service provides the CEO and the CEO's Growth Team with disciplined research and best-practice models to drive the generation, evaluation and implementation of powerful growth strategies. Frost & Sullivan leverages 50 years of experience in partnering with Global 1000 companies, emerging businesses and the investment community from more than 40 offices on six continents. To join our Growth Partnership, please visit <http://www.frost.com>.

About gateProtect

gateProtect Germany is a leading provider of IT security solutions in the area of network protection. Its primary products are next-generation firewalls, managed security and VPN client systems.

Differentiators

Alongside their technical highlights, gateProtect products stand out from their competitors with their unique ease of use. gateProtect is a leading provider of next generation firewalls with an end-to-end implementation of the ISO NORM 9241 guidelines relating to ergonomic product design. With its innovative and patented eGUI® (ergonomic Graphic User Interface) technology and its Command Center, gateProtect again raises the bar for easier configuration and management of firewall systems for Managed Security Service Providers (MSSPs). The eGUI® technology enables a significant increase in enterprise security as well as higher efficiency levels for ongoing system maintenance. This delivers lower operating costs for customers.

Customers

gateProtect currently has 40,000 installations around the world. The company's customers in Europe include well-known companies and institutions such as TÜV Thüringen, E.ON Energy, Mercedes Benz, Galileo Satellite Systems, Deutsche Bahn, Kneipp, Constantin Film, and the Technical University of Dresden.

<http://www.gateProtect.com/>

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