

Case study - real Innenausbau AG

gateProtect scores on price, scalability and flexibility

Security that grows with you: international service provider real Innenausbau relies on gateProtect

1. The company

real Innenausbau AG is a service provider for retail and service businesses offering development of customised systems, implementation planning, equipment delivery and installation and all general contractor services. Headquartered in Külheim, Germany, real Innenausbau has international offices in Luxembourg, the Czech Republic, Hungary and Croatia. The organisation of the company features the use of modern organisational tools, company-owned production facilities and a network of global supply chains. In total, 179 people work for the company in different countries.

2. IT security requirements

The company's IT landscape has various core applications that map and support all the important corporate processes. These include an ERP system specifically for the timber industry, a solution for document management, financial management software and CAD systems, plus a special solution for tendering, placement and charging for construction services (AVA). To reduce the complexity, all the applications run in a pure client-server environment based on Windows 2003. Fujitsu Siemens and DELL hardware products are used exclusively. The company-internal network offers data transfer rates of up to one Gigabit/sec and the various company buildings at the main site are linked up with fibreglass connections.

In order to fully protect the international company network from attacks and data theft from outside, in 2006 the company sought a security solution tailored to the requirements of small and medium-sized companies.

3. The evaluation

The most important criteria in the evaluation for real Innenausbau were

- that the firewall producer practise a pricing policy appropriate to the financial circumstances of a small or medium-sized company and which nevertheless does not restrict the range of functions nor affect the level of security.
- Furthermore, the solution had to be flexible and grow with the company.
- Finally, it had to be possible to install the solution on existing hardware. This tough criterion was based on the intention to react quickly when necessary and to use the company's own hardware expertise.

Given these requirements, evaluation of products and providers soon revealed that gateProtect was the most suitable supplier.

4. The decision

„We looked at the various products in several test scenarios. The UTM solution from gateProtect persuaded us with its scalability and also its range of functions. In addition to the firewall functionality, we also use spam protection, virus protection and web content filtering,“ says Christian Stemmler, head of IT at real Innenausbau AG.



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Sector : Service
Users : 200

Appliances:
VMX 1000 : 1

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5. The solution

The gateProtect UTM solution has been protecting the heterogeneous IT landscape at real Innenausbau since 2006. With the intuitive front-end to the gateProtect solution, the ergonomic Graphic User Interface (eGUI®), it was possible to install and configure the UTM firewall on the existing hardware in just half a day. The anti-spam solution of the gateProtect firewall was combined with another spam filter, rendering the employees' inboxes almost free of spam; the number of false positives is negligible.

The UTM solution from gateProtect is used as a central gateway throughout the company, including in the production department. It protects all corporate data from the dangers of the Internet, such as sabotage or industrial espionage. Not only has the main objective of the project been completely achieved, the price-performance ratio has also been right.

6. The post-installation outcome

The solution is running reliably and requires very little administration. The fine tuning required between the hardware and the software when the system went live was completed quickly. „With the flexibility and scalability of the gateProtect solution, it is simple to change services and protocols and they can easily be adjusted to the corporate processes at any time,“ says Christian Stemmler. „The extensive options offered by the statistics client are also helping us to optimise our company procedures.“

The next step is to install the gateProtect solutions in real Innenausbau's companies in other countries. In order to continue to manage the additional UTM firewalls as easily, the company is considering the purchase of the new Command Center from gateProtect, which is the intuitive administration interface supplied for geographically scattered implementations.



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Background information

About gateProtect

GateProtect Aktiengesellschaft Germany is a leading supplier of IT solutions for network security. The main products are xUTM appliances, firewall and client encryption systems. In addition to offering exceptional technical performance, a significant feature of gateProtect products is their unique ease of operation. gateProtect is the only supplier in the world to implement the ISO NORM 9241 guidelines in the ergonomic design of its products. With its unique, patented eGUI® technology (ergonomic Graphic User Interface) and its new V2 Command Center, gateProtect is setting new standards in firewall configuration and management. The new eGUI® technology significantly increases effective corporate security and at the same time offers enormous improvements in ongoing system maintenance. This has an immediate benefit in cutting operating costs.

20,000 installations in Europe. German customers include well-known companies and institutions such as TÜV Thüringen, E.ON Energy, Mercedes Benz, Galileo Satellite Systems, Deutsche Bahn, Kneipp Werke, Constantin Film, the Technical University in Dresden and many more. Small and medium-sized companies in any sector form the primary target group of customers. For more information please see www.gateProtect.de.